

FINANCIAL DATA AND INFORMATION FOR THE PERIOD FROM 1 JANUARY 2011 TO 30 SEPTEMBER 2011

(according to decision 4/507/28.04.2009 of the Capital Market's Committee Board of Directors)

The financial data and information presented below, aim to provide for a general overview of the financial position and the results of the Group and the Company HERACLES G.C.C. S.A. Therefore we suggest to readers, before proceeding to any investment decision or other transaction with the Company, to refer to the web site of the Company where financial statements are published, as well as the auditors' opinion when it is required.

COMPANY'S INFORMATION																																																																			
COMPANY'S NAME	: HERACLES GROUP OF COMPANIES																																																																		
COMPANY'S REGISTERED ADDRESS	: 19.3 KLM MARKOPOULOU AV., 19002 PAIANIA, ATTICA																																																																		
COMPANIES REG. NO.	: 13576/06/B/86/096																																																																		
QUALIFIED PREFECTURE	: MINISTRY OF DEVELOPMENT - DEPARTMENT OF SOCIETE ANONYME AND TRUST																																																																		
FINANCIAL STATEMENTS APPROVAL DATE BY THE BOARD OF DIRECTORS	: November 24th 2011																																																																		
COMPANY'S WEBSITE	: www.lafarge.gr																																																																		
STATEMENT OF FINANCIAL POSITION																																																																			
Amounts in Euro thousand	GROUP		COMPANY																																																																
	30/9/2011	31/12/2010	30/9/2011	31/12/2010																																																															
ASSETS																																																																			
Tangible assets	464,124	511,198	427,839	473,514																																																															
Intangible assets	32,867	33,528	1,049	1,485																																																															
Other non current assets	20,786	15,928	128,562	121,022																																																															
Inventories	60,926	56,364	54,566	50,236																																																															
Trade receivables	142,126	131,129	106,060	96,650																																																															
Other current assets	6,527	7,701	5,463	6,477																																																															
Non current assets available for sale	9,044	9,044	9,044	9,044																																																															
Cash & cash equivalents	132,577	138,002	117,864	125,962																																																															
TOTAL ASSETS	868,977	902,894	850,447	884,390																																																															
LIABILITIES & EQUITY																																																																			
Share capital	190,502	190,502	190,502	190,502																																																															
Other equity figures	425,253	455,845	464,630	483,117																																																															
Total Shareholders' equity (a)	615,755	646,347	655,132	673,619																																																															
Non-controlling interest (b)	(30)	62	0	0																																																															
Total Equity (c) = (a) + (b)	615,725	646,409	655,132	673,619																																																															
Provisions/ Other non current liabilities	78,965	81,079	91,497	92,715																																																															
Short term bank loans	58,120	43,609	251	1,017																																																															
Other current liabilities	116,167	131,797	103,567	117,039																																																															
Total Liabilities (d)	253,252	256,485	195,315	210,771																																																															
TOTAL EQUITY AND LIABILITIES (c) + (d)	868,977	902,894	850,447	884,390																																																															
STATEMENT OF CASH FLOWS																																																																			
Indirect method Amounts in Euro thousand	GROUP		COMPANY																																																																
	1/1-30/9/2011	1/1-30/9/2010	1/1-30/9/2011	1/1-30/9/2010																																																															
Operating activities																																																																			
Profit / (loss) before tax	(32,487)	1,944	(20,423)	13,239																																																															
Plus / less adjustments for:																																																																			
Depreciation	33,980	35,318	31,338	32,573																																																															
Impairment of tangible & intangible fixed assets	21,226	0	21,226	0																																																															
Provisions	15,352	15,634	14,921	15,614																																																															
Foreign exchange differences	1,167	(1,597)	1,089	(1,597)																																																															
Gain / (loss) from derivatives valuation	15	261	15	261																																																															
Results (income, expenses, profit and losses) from investing activities	(461)	(2,005)	(1,184)	(4,641)																																																															
Interest and related expenses	2,240	6,229	346	3,301																																																															
Plus/less adjustments for changes in working capital accounts or relevant with operating activities:																																																																			
Decrease / (increase) in inventories	(9,723)	(8,149)	(9,491)	(7,412)																																																															
Decrease / (increase) in receivables	(18,172)	(31,158)	(17,543)	(26,957)																																																															
(Decrease) / Increase in liabilities (excl. loans)	(11,718)	(7,453)	(10,499)	(3,092)																																																															
Less:																																																																			
Interest and related expenses paid	(2,093)	(6,732)	(236)	(3,179)																																																															
Tax paid	(5,842)	(14,473)	(5,450)	(14,308)																																																															
Total inflow / (outflow) from operating activities (a)	(6,516)	(12,181)	4,109	3,802																																																															
Investing activities																																																																			
Acquisition of subsidiaries, affiliates, joint-ventures and other investments	0	(52)	(1)	0																																																															
Purchase of tangible and intangible fixed assets	(14,874)	(10,921)	(13,316)	(9,468)																																																															
Cash from disposal of tangible and intangible fixed assets	678	1,907	484	958																																																															
Proceeds (payments) from the sale (purchase) of investments (shares, securities)	200	518	0	0																																																															
Interest received	758	1,268	1,424	1,662																																																															
Dividends received	0	0	0	1,434																																																															
Total inflow / (outflow) from investing activities (b)	(13,238)	(7,280)	(11,409)	(5,414)																																																															
Financing activities																																																																			
Loan proceeds	56,177	70,900	0	0																																																															
Loan repayments	(41,666)	(57,400)	(766)	(2,385)																																																															
Payment of obligations under finance leases	(182)	(184)	(32)	(17)																																																															
Dividends paid	0	(20,385)	0	(20,385)																																																															
Total inflow / (outflow) from financing activities (c)	14,329	(7,069)	(798)	(22,787)																																																															
Net increase / (decrease) in cash and cash equivalents (a) + (b) + (c)	(5,425)	(26,530)	(8,098)	(24,389)																																																															
Cash and Cash Equivalents - at the beginning of the period	138,002	192,120	125,962	177,178																																																															
Cash and Cash Equivalents - at period end	132,577	165,590	117,864	152,779																																																															
STATEMENT OF CHANGES IN EQUITY																																																																			
Amounts in Euro thousand	GROUP		COMPANY																																																																
	30/9/2011	30/9/2010	30/9/2011	30/9/2010																																																															
Equity opening balance (1/1/2011 and 1/1/2010 respectively)	646,409	710,484	673,619	718,219																																																															
Total comprehensive income after tax	(30,684)	(15,261)	(18,487)	(2,799)																																																															
Distributed Dividends	0	(20,614)	0	(20,614)																																																															
Equity closing balance (30/9/2011 and 30/9/2010 respectively)	615,725	674,609	655,132	694,806																																																															
STATEMENT OF COMPREHENSIVE INCOME																																																																			
Amounts in Euro thousand	GROUP		COMPANY																																																																
	1/1-30/9/2011	1/1-30/9/2010	1/1-30/9/2011	1/1-30/9/2010																																																															
Turnover (Sales)	215,007	305,113	186,226	266,095																																																															
Gross Profit	37,454	65,227	31,672	56,267																																																															
Earnings / (losses) before interest & tax	(31,073)	5,923	(21,612)	12,447																																																															
Profit / (loss) for the period before tax	(32,487)	1,944	(20,423)	13,239																																																															
Net profit / (loss) for the period after tax (a)	(32,226)	(14,092)	(20,063)	(1,924)																																																															
Allocated to: Company's shareholders	(32,134)	(14,123)	(20,063)	(1,924)																																																															
Non-controlling interest	(92)	31	0	0																																																															
Other comprehensive income after tax (b)	1,542	(1,169)	1,576	(875)																																																															
Total comprehensive income after tax (a) + (b)	(30,684)	(15,261)	(18,487)	(2,799)																																																															
Allocated to: Company's shareholders	(30,592)	(15,292)	(18,487)	(2,799)																																																															
Non-controlling interest	(92)	31	0	0																																																															
Earnings / (losses) per share after tax (in €)	(0.4534)	(0.1982)	(0.2823)	(0.0271)																																																															
Earnings before interest, tax, depreciation and amortization	2,907	41,241	9,726	45,020																																																															
ADDITIONAL DATA AND INFORMATION																																																																			
1. The basic accounting principles used, are consistent to those followed in the 31 December 2010 published annual financial statements of the Group and Company.	5. The number of employees for the Group and the Company as at 30 September 2011, is 1,535 (30/9/2010: 1,803) and 1,228 (30/9/2010: 1,430) respectively.																																																																		
2. The LAFARGE Group with registered office in Paris, which holds, as at 30 September 2011, 88.99% of the issued share capital of HERACLES G.C.C., prepares consolidated financial statements including the financial statements of the Group, using the full consolidation method.	6. Transactions and balances between the Company and its related parties are disclosed below according to IAS 24:																																																																		
3. The unaudited by tax authorities fiscal years of the Group companies are described in note 14 of the interim financial statements.	<table border="1"> <thead> <tr> <th rowspan="2">Amounts in Euro thousand</th> <th colspan="2">OMILOS</th> <th colspan="2">ETALPIA</th> </tr> <tr> <th>30/9/2011</th> <th>30/9/2010</th> <th>30/9/2011</th> <th>30/9/2010</th> </tr> </thead> <tbody> <tr> <td>Income from related parties</td> <td>101,662</td> <td>115,343</td> <td></td> <td></td> </tr> <tr> <td>Expenses from related parties</td> <td>30,855</td> <td>40,932</td> <td></td> <td></td> </tr> <tr> <td>Receivables from related parties</td> <td>3,300</td> <td>35,820</td> <td></td> <td></td> </tr> <tr> <td>Payables to related parties</td> <td>4,969</td> <td>12,948</td> <td></td> <td></td> </tr> <tr> <td>Salaries and expenses of General managers and BoD members</td> <td>2,897</td> <td>1,736</td> <td></td> <td></td> </tr> <tr> <td>Receivables from General managers and BoD members</td> <td>0</td> <td>0</td> <td></td> <td></td> </tr> <tr> <td>Payables to General managers and BoD members</td> <td>0</td> <td>0</td> <td></td> <td></td> </tr> </tbody> </table>				Amounts in Euro thousand	OMILOS		ETALPIA		30/9/2011	30/9/2010	30/9/2011	30/9/2010	Income from related parties	101,662	115,343			Expenses from related parties	30,855	40,932			Receivables from related parties	3,300	35,820			Payables to related parties	4,969	12,948			Salaries and expenses of General managers and BoD members	2,897	1,736			Receivables from General managers and BoD members	0	0			Payables to General managers and BoD members	0	0																					
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4. Related to the legal litigation issues that have or may have a material effect in the Company's and Group's financial position or activity the following are noted: Various plots of land have been declared as forests, sea shores and archaeological sites and their ownership is disputed by the Greek State and various third parties. The maximum risk, from these disputes, for the Group and the Company is estimated at 1,908 Euro thousand and 1,885 Euro thousand respectively. Neither provision nor impairment of the assets value has been made in the financial statements, as it is unlikely that such risk will eventually occur. As at 30 September 2011, there are pending lawsuits against the Group amounting to 59,790 Euro thousand of which 45,163 Euro thousand relate to pending lawsuits against the Company that are being handled legally and their outcome is uncertain. The maximum risk from the final decisions on the above cases is estimated at 24,216 Euro thousand of which 18,796 Euro thousand relate to the maximum risk from the final decisions on the Company's cases. No relative provision has been made in the financial statements, as it is unlikely that such risk will eventually occur. Furthermore, as at 30 September 2011, there are pending lawsuits against the Group amounting to 4,645 Euro thousand of which 4,179 Euro thousand relate to pending lawsuits against the Company that are being handled legally and their outcome, as estimated by management, will be probably negative. The maximum risk from the final decisions on the above cases is estimated at 2,291 Euro thousand of which 2,200 Euro thousand relate to the maximum risk from the final decisions on the Company's cases. For these risks the Group has recognised "Provisions for legal litigation". The amounts of accumulated provisions for the Group and the Company are described in the table below:	7. Amounts and nature of other comprehensive income after tax are as follows:																																																																		
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	8. There are not any own shares held by the Group companies.																																																																		
	9. Significant events after the reporting date of the financial statements: According to the Company's Management best knowledge, no subsequent events exist that may have a significant financial impact on the Company and the Group.																																																																		
	10. The name, the registered address, the consolidation method and the direct and indirect percentage of participation of the parent company in the consolidated companies are described in the note 12 of the interim financial statements.																																																																		
	11. Modifications of consolidation structure: Compared to the respective period of 2010 (1 January - 30 September 2010) the subsidiary PORT SAID SILO INVESTMENT S.A. is not included in consolidation due to its absorption by the subsidiary AEGEAN TERMINALS S.A.. The above mentioned changes do not effect more than 25% the account of sales, profit after tax and minority interests and shareholders' net equity of the Group.																																																																		
	12. EKEPI S.A. and UNICEN are not included in the consolidation, due to their immaterial impact as described in note 12 of the interim financial statements.																																																																		
	13. There is not any change in the consolidation method of the companies compared to the previous year (1 January - 31 December 2010).																																																																		

Paiania, 24th of November 2011

THE CHAIRMAN OF THE BOARD OF DIRECTORS
MANOLIS CHRIS KYPRIANIDES
I.D. AZ 007012

THE MANAGING DIRECTOR
PIERRE DELEPLANQUE
PASP. No. 07CV39073

THE CHIEF FINANCIAL OFFICER
MICHALIS T. MICHELIS
PERM. No. 29960